Culture, Innovation & the Winchester Economy

Winchester's Cultural Strategy: A Progress Report

Thursday 7 July 2016

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Assistant Director
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Winchester's First Cultural Strategy

- Adopted December 2013
- Launched at Winchester: Cultural Capital, February 2014
- Objective: to establish
 Winchester as a vibrant
 centre for contemporary
 culture and creative
 enterprise alongside its
 reputation as a world class heritage
 destination

"The cultural and creative sector creates £119m of Gross Value Added (GVA) and supports around 5,000 jobs across the City and District. This means that Winchester City Council and Winchester BID's support for the cultural and creative sector yield far greater return than their investment."

The Economic Impact of Culture in Winchester: BOP Consulting 2013



Winchester's First Cultural Strategy

"Winchester District scores high on some...success factors. Its quality of place and quality of life give it a distinct advantage. It currently has plenty to attract businesses, investment, creative talent, expertise, and the workforce needed to build a successful place; but there is still a considerable amount to do to sustain success and move from good to outstanding."

WIN: WIN October 2012

So what has Winchester City Council been doing?





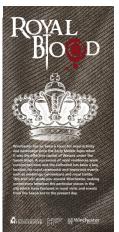


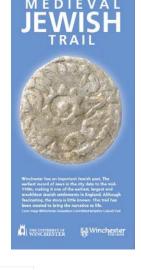
Drink



= Menu













Marketing and promotion of the district as a creative place – essential to enhance Winchester's reputation and image, and to sustain and develop footfall



Discover Winchester PR Consortium

- Year round professional PR agency support
- Media visits
- Themed editorials
- Visit Britain campaigns



Convening a cultural leadership group – a small active group of key influencers such as WCC, the University of Winchester and Winchester School of Art, working in partnership to enact the strategy



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Kay May
Director of
External
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Kate Cloud Head of Economy & Arts



Tony Dean
Dean of
Cultural
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Carol Hussey Economy & Arts Support Officer

CLG - Terms of Reference

<u>Purpose</u>

The Cultural Leadership Group (CLG) is both an advocate for and driver of the creative and cultural sector across the Winchester District.

Its principal function is to ensure that the sector is able to make a recognised and significant contribution to the economy and the quality of life of the Winchester District and beyond.



CLG - Terms of Reference

Objectives:

- Voice ideas for exciting new developments and secure the necessary commitment to realise them
- Provide the high level strategic support that will move new developments forward in a timely and effective way, and with maximum impact
- Ensure that the sector makes better use of the assets already available, including physical spaces and places, finance, people and organisations
- Draw together a wide spectrum of stakeholders, from within and outside the sector, to support the delivery of the cultural strategy
- Add value to and not duplicate work that is already planned or in hand under the auspices of other bodies or individuals



Cultural Network

Principles:

- Curated by a range of individual creative/heritage organisations
- Topics to appeal to broad range of practitioners/participants
- A platform for collaboration
- Not reliant on the City Council

Topics have included:

- Abbey House workspace
- Chesil Theatre past and future
- Winchester Science Centre The Observatory project
- Theatre Royal Winchester partnership challenge







Facilitation and brokerage with partner organisations including other funders – maximising the leverage effect of WCC funding and support

Proactively seeking to develop creative workspace – using local intelligence and influence to help generate opportunity



The Old Goods Shed, Barfield Close

The Proposal







©Image:Rev David Littlefair/K Robertson collection



Old Depot Site, Bar End

Stanmore Library













Providing favourable rent for start-ups and notfor-profit creative enterprise – key to graduate retention and business incubation

Providing discretionary rate relief for notfor-profit cultural groups – a key contribution to financial viability and income

generation













FORT NELSON



The arts doctor will see you now

Press Release: 22/04/2016

Free surgery sessions for Winchester-based artists will continue in the city's ArtCafe in Jewry Street monthly until February 2017.

The first session is on Thursday 28 April from 9am to 1pm, but you will need to

If you are a creative business based in the Winchester area, or are thinking of setting up one, the Arts Advisory Service can assist with professional development. Topics covered include business plans, cash-flow forecasts, marketing and

Specialised advice is also available on publishing work, approaching agents, writing grant applications and funding advice, networking and finding opportunities to

The service does not critique work, but aims to support artists in their journey to

Creative genres applicable for the service can include fine-art, textiles, graphic design, dance, theatre, film, media, sculpture, lewellery, poetry or new writing.

Local artist Lucy McLoughlin, who has benefited from the service, said:

und the Arts Advisory Service incredibly helpful. As an artist I often work on my own so to be able Surgery sessions will take place in the city's Artcafé in Jewny Street on Thursdays and Paul and to discuss my work and ideas was very valuable. It was informative, encouraging and in from 9am to 1pm: 28 January, 25 February and 31 March helped me to focus. It also made me more confident. I am very grateful and I feel lucky to have this se

Kate Cloud, Winchester City Council's Head of Economy and Arts, added:

"We are delighted to be continuing our support for this service which gives our artistic community prac-

Windhester City Council has appointed the Creative Eastleigh team at Eastleigh Borough Council to provide. The arts advisory service can assist with professional development, including service for Windhester-based artists. Longer sessions with an advisor can be arranged at one of the Creatin
Point, The Sorting Office or the Tec-Hub.

support with preparing business plans and cash-flow forecasts, marketing and
communications advice, support with creating and maintaining a professional or

To find the dates of all the sessions and an application form please see the Winchester City Council web pr www.winchester.gov.uk/community/arts/new-arts-advisory-service/ (http://www.winchester.gov.uk/com







Digital Business Skills

Helping you get your business online

Winchester artists and creative businesses to receive free business advice

Press Release: 19/01/2016

202018N2FanN2Iwinshester artists creative businesses receive free business advoctor Winchester City Council's free advisory service for arts practitioners based in the Winchester area has been extended due to popular demand.

Entrepreneurs operating a creative business, or considering a start-up in either fine art, textiles, graphic design, dance, theatre, film, video games, music, media, sculpture, jewellery, poetry or new writing, will continue to benefit from this free business support.

communications advice, support with creating and maintaining a professional online

asence, advice on publishing work and approaching agents, writing grant applications and funding advice finding opportunities to showcase their work.

The service does not critique work, but alms to support artists in their journey to becoming sustainable and

Winchester City Council is liaising with the expertise of the Creative Eastleigh team at Eastleigh Borough C free advisory service on its behalf.

Artists can opt to attend one of the surgery sessions or attend a longer session with an advisor at their office arry one of the Creative Eastleigh hubs: The Point, The Sorting Office or the Tec-Hub.

Clir James Byrnes. Winchester City Council's Portfolio Holder for the Local Economy, said:

The popularity of this service, through both the surgery sessions and the office-based appointments at community is growing and developing. Winchester City Council is delighted to be able to provide this serv

Those wishing to use the arts advisory service must be based in the Winchester District and should comple form which can be downloaded online here; www.winchester.gov.uk/community/arts/new-arts-adv/sory (http://www.winchester.gov.uk/community/arts/new-arts-advisory-service/)



Press Release: 19/01/2015

Vinchester City Council has enlisted the expertise of the Creative Eastleigh team at Eastleigh Borough Council to provide a new, free advisory service for arts practitioners based in the Winchester area.

If you are operating a creative business, or thinking of starting one up in fine art, textiles, graphic design, dance, theatre, film, video games, music, media, sculpture, jewellery, poetry or new writing, then this service could be for you.

The business advisory service can assist with professional development, including help preparing business plans and cash-flow forecasts, marketing advice, creating and maintaining a professional online presence, advice on publishing work and approaching agents, making grant applications, funding advice, networking and finding opportunities to showcase work. The service is not able to critique work.

Cllr Robert Humby, Leader of Winchester City Council, with Portfolio for Arts and Culture, said:

I am excited that Winchester City Council is able to offer this service to budding artists. Our cultural strategy adopted last year recognises that culture and creativity are significant contributors to the economic prosperity of the District. They also enhance social well-being, improve the quality of the environment and encourage civic pride.

Those wishing to use the new arts advisory service must be based in the Winchester District and should complete an initial enquiry form which can be downloaded online at: www.winchester.gov.uk/community/arts/new-arts-advisory-service/ (http://www.winchester.gov.uk/community/arts/new-arts-advisory-service/)

The form will give you the opportunity to give background to your practice or business and to let those beloing you know what kind of support you are looking for. Following this, Creative Eastleigh will contact you to book a face-to-face appointment with an advisor at their offices which are located at any one of Creative Eastleigh hubs, The Point, The Sorting Office or the Teo-Hub

For further information about the arts advisory service email <u>creativeeastleigh@eastleigh.gov.uk</u> (mailto:creativeeastleigh@eastleigh.gov.uk)



Support for capacity building, training and professional development – recognising the needs of voluntary organisations for help to become more resilient and mature















Alresford Historical and Literary Society
www.alresfordhistandlit.co.uk









THE HAMPSHIRE PICTURE CO







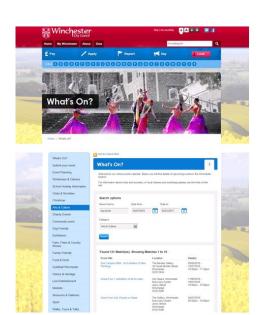




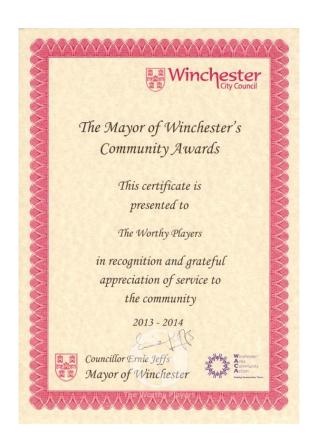
Designated arts grants and advice on alternative sources of funding – to maintain capacity and provide match funding; to align creative activity with other WCC policy objectives







Co-ordination of information and publicity, access to district-wide networks for the purposes of audience development and marketing



- Recognition events
- Staff volunteering leave
- Partner organisation status
- Honours nominations
- Invitations to VIP events
- Grants
- Officer support / advice

Acknowledgement of and support for the very substantial voluntary effort on which the sector depends



The Handlebar Cafe



Berewood Public Art



Jenny Muncaster TV



Look In, Look Out – The Observatory

Support for projects that establish Winchester as a leader in cultural excellence – investing in securing the conditions, spaces and resources that enable artists, makers, designers and performers to create work of distinction



















Encouraging projects that support the development of participation and attract new audiences – socially and geographically

Winchester's First Cultural Strategy

What next? And how are you making your contribution?

- 1. A Bold Vision making the case for culture
- 2. Connect Up Culture Cultural Leadership Group
- 3. Using the Knowledge: Culture Network Winchester
- 4. Fresh Pastures: wider creative exchange
- 5. Working the Assets: the city as stage, screen, canvas
- 6. Creation Places: sites, spaces, labs
- 7. Realising Potential: participation and engagement
- 8. Digital Media: new opportunities

